		RANCHISE PIPELI ASON 109-JUI EUROS IN 0	NE BY DEAL 2003 00'S DINE CARRES				The state of the state of			
					Franchise Value	Value				
			Ţ	<u>:</u>	i d	į	Balance Of Year 2003	Future Years	Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL.	PROBABILITY	3	Aug	2	3	2007			
	Activo Moreno - advisory for Anahelm Angels (D030970)	5	882		,	1		, ,	882	882
	Attail Milliand - advisory to Artenanti magain (2000) 3 Avel Sanboer - advise on Regional Newspaper consolidation (Desert F (D031739)	0					. !	2,000	2,900	. 12
	Axel Springer - Divestiture adv of Rologravure printing - Ink / Ink (D031049)	52			,		1,500	•	906	2/0 200 200 200
	Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms* (0015359)	8	1,000		,		1111		4411	1.103
	BusinessWire - general advisory (D005685)	55	ı	•	•		1.44		4.4	,
	Carlin America et al - acq of Wamer Chappell Music (D032581)	0 (4		, ,	. ,	000	,	9,000	•
	Deutsche Telekom - sale advisory of DeTeMedien (Pyramid) / Pyramid (D026058)	> 0		, ,			•	6,000	000'9	•
	Deutsche Telekom - Sale options for 16% stake in SES (0011449)	2, 50		•	•	•	3,970		3,970	556
	y Pineto	3 ←	•		,		•	3,529	3,529	• }
	Entrais Communications - strategic opinals (cozo 19)	35	•	,	•		3,000		3,000	750
		×	•				7,184	,	7,184	1,796
	CONTINUES DE CONTINUES DE LA CONTINUE DE CONTINUES DE CONTINUE DE CONTINUES DE CONT	153	•	•	•	•	13,233	• ;	13,233	3,308
		0	į		Ū		٠	3,529	3,529	
	Department of the strategic advisory to interactive Data Corp (D025865)	0	,		,		3,970	•	3,970	. 6
	Taylor & Francis - pol acon of Blackwell STM oublishing subs (0012872)	23	•		r		4,000	•	30,4	3 6
	Taylor Neison Sofres - acon of NFO (Nectar) / Nectar (D030093)	75	5,747	,		,	1000	7 6 900	44 367	45,047
Total M&A			7,629				A/9'00	000,0	1000	
			7 629		-	,	60,679	16,058	73,367	15,017
Total Advisory			1000							-
	Cartyle Addedota and ford for Charact Day Most/Dhasa II / Phase 2 (D025662)	52	•	,	6,528	,	,	•	6,528	1,632
	Crown Media - HY - Q2 03 (DQ31553)	ĸ	•		1.103		,	•	3 5	363
	Spanish Broadcasting - financing options (2003) (D031597)	52	•	• }	1,412	,	4		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1,147
	Young Broadcasting - \$250mm refinancing G3 03 (D031269)	ន		2,294	. 0			, ,	11.337	3,408
Total HYCM				4,634	otor's					
	(CARPORT) C acod () (II cook () acd the company of the cook () according to the cook ()	55	5.293		٠	•			5,293	1,323
	Carly(a/veish - acq inicg for tawest bey vest; riliage ii.) / Filiage 2 (Consecut)	S2 :	1,323	,		,			1,323	331
Total Loan Syndications	500		6,617	,	•		•	,	1100	2001
			£ 247	2 294	9.043			•	17,953	5,082
Total Debt Products			100	200						
	Avai Suringas/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	0	,	•	i		15,000	•	15,000	
	Citadel Broadcasting - IPO (D023083)	20			2,647		, 67		7,047	276
	Salem Communications - secondary offering (3Q 02) (D024428)	28					200	, ,	000	4 000
	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535)	90	,		, cr		90.		23.158	17,389
	Time Warner Entertainment - IPO (0026173)	75			22, 130 26, 808		24 103		49,908	22,968
Total Equity Underwriting	liting			•	200,000					
	AND THE PROPERTY OF THE PROPER		-	,	25,805		24,103		49,908	22,868
Total Equity									095	37.6
	Pliney Bowes - investment grade offering (2003) (D032397)	99	750						25,000	3/5 6.250
	Publicis - DCM - project King 2 / King 2 (D024277)	25		25,000			25,750	6,825
Total GM DCM JV			ne)	000,62						
Total Lines	Tarest Boutening Cross Sallen Other		750	25,000				_	25,750	6,625
TOTAL LEGISLY FORMS	Constant of the state of the st						44 700	14.058	146 978	49.672
Total Corporate Finance Product	nce Product		14,896	27,284	34,848	•	74,782	10,000	210/201	

e 1:07-cv-05471-BSJ	-KNF	Document 2	28-34	Filed 06/02/	2008	Page 2 of 1
FRANCHISE FUTURE PIPELINE		35.	,,,,,,,		, , , , , , , ,	PO
JUL FRANCHISE 2009 FRANCHISE VALUE 2,647	7,184	882 8.628 5.283 2.647	1,103	1,103 23,168 2,234	6,528 5,293	1,500 16,000 5,000 3,000 26,000
JUL FRANCHISE VALUE	* 1 7 * 1				,	
YTD JUN FRANCHISE VALUE 4,378 6,465 1,389 (145) 1,389 (145) 1,65 294 1,014 4,630	1,014 4,630 324	(130) (130) (58) 7,487 5,011	923 902 (81) 1,472	131 232 683 683 1,113 (213)	(130) 7,467 5,011	1,500 1,500 1,014
JUN FRANCHISE VALUE (234) (182) (146)	* 1 1 7 5		(1,199)	· ½ · · · · · · · ·		
	26% NIA NIA 25%	100% 26% 26% 20% 20% 20% 20% 20% 20%	25 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	NA NIA NIA NIA NIA NIA NIA NIA NIA NIA N	25% 25% N/A N/A	0% 25% 0% 0% NIA 25% NIA NIA
PRODUCT Equty-IPO Equty-IPO Equty-IPO Equty-IPO Equty-IPO Equty-IPO Senior Bark Detx Bonds-Corporate High Yield Senior Bark Detx Bonds-Corporate High Yield Equty-Corvettibe Bonds Bonds-Corporate High Yield Equty-Corvettibe Bonds Bonds-Corporate High Yield Equty-Corvettibe Bonds Bonds-Corporate High Yield Acquisition Advisory Bends-Corporate High Yield Acquisition Advisory	Acquistion Advisory Acquistion Advisory Bonde-Corporate High Yield Senior Bank Dett Acquistion Advisory	Acquisition Acvisory Bonds-Corporate High Yield Senior Bank Dekt Bonds-Corporate High Yield Equiv.IPO Other N&A Advisory Equiv.IPO Bonds-Corporate High Yield Senior-Gank Dekt Senior-Bank Dekt Equiry-Convertible Bonds	Divastture Advisory Faffinas Cybrid Bonds-Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Sentir Sank Delt Bonds-Corporate High Yield Bonds-Corporate High Yield	Equity-follow On Sarfor Bank Debt Servior Bank Debt Bende-Corporate High Yield Equity-Fellow On Equity-Fellow On Equity-Fellow On Equity-Fellow On Equity-Fellow On Equity-Fellow On Devestiture Advisory	Bonds-Corporate High Yield Serior Baht Debt Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Serior Bank Debt	Aquisition Advisory Merger Advisory Equity-Follow On Divestiture Advisory Divestiture Advisory Acquisition Advisory Divestiture Advisory Bords-Local Market Acquisition Advisory
DEAL. Cleade Broadcashing - IPO (D0230266) DirecTV - benicHY financing (10, 03) (0030500) Echostar - acqn advisory and financing (10, 04) (10014001) Echostar - acqn advisory and financing (10, 04 - IE) (0014001) Echostar - acqn advisory and financing (10, 04 - IE) (0014001) Echostar - acqn advisory and financing (10, 04 - IE) (0014001) Echostar - acqn advisory and financing (10, 04 - IE) (0014001) Echostar - acqn advisory and financing (10, 04 - IE) (0014001) Echostar - acqn advisory and financing (10, 04 - IE) (0014001) Echostar - acqn advisory and financing (10, 04 - IE) (10014001) Echostar - acqn advisory and financing (10, 05) (10014001) Echostar - acqn advisory and financing (10, 05) (10014001) Echostar - acqn advisory and financing (10014001) Echostar - acqu advisory and financing (100140	Johnston Prass - Project Tratter / Trotter (2003/580) TH Lee-Bain/Blackstrine - EXCLL/SIVITY for Houghton Mifflin / Versalies (2025/096) TH Lee-Bain/Blackstrine - EXCLL/SIVITY for Houghton Mifflin / Versalies (2025/096) TH Lee-Bain/Blackstrine - EXCLL/SIVITY for Houghton Mifflin / Versalies (2025/096) Taylor & Francis - pot acqn of Dieckwell STM publishing subs (2012/872)	Arturo Mozenno - advisory tor Anahelim Angels (D030070) CarlylenWeish - and frog for Queest Dax Weal(Phase II) / Phisso 2 (D026662) CarlylenWeish - and frog for Queest Dax Weal(Phase II) / Phisso 2 (D026662) CarlylenWeish - and frog for Queest Obx East (Phase I) / Phisso 1 (D023003) Citadel Broadcasting - 40 (D022004) Ermis Communications - strategic optims (D026116) Mealankation - standarding Appenment (D027084) RH Donneilley - and franching Appenment (D027084) RH Donneilley - and franching for Sprint Yellow Pages (D026434) Sincient Broadcast Group - convertible offering (2Q D3) (D031666)	Acme Communications - general advisory (D008356) Afteritor Communications - General Advisory (Mens Ch 8) (D020688) Alteritor Communications - HY (40 02) (D020046) Alteritor Communications - HY (40 02) (D020046) Alteritor Communications - HY Oriente (1003) [D030214] Grown Media - HY - 20 03 (D031636) Gray TV - Early Debt 02 03 (D031615) Gray TV - Early Debt 02 03 (D031615)	Grey Television - bank-grafty financing (4c) 02) (D022657) Grey Television - bank-grafty financing (4c) 02) (D022657) Lin TV - bank financing (1c) 03) (D030168) Lin TV - convertible bond 8. HV offerings (20003) (D031437) Lin TV - convertible bond 8. HV offerings (20003) (D031437) Lin TV - convertible bond 8. HV offering (4C) 02) (D031437) Subm Communications - HV offering (4C) 02) (D031437) Subm Communications - HV offering (4C) 02) (D021234) Title Warrier Enfertament - HV O(205173) Title Warrier Enfertament - HV O(205173) Title Marier Enfertament - HV O(205173) Young Broadcasting - \$250mm refinancing 03 03 (D031369)	Carryla-Weisth - acq fincg for Qwest Dax West(Phase II) / Phase 2 (D026962) Carlyla-Weish - scrifting for Qwest Dax West(Phase II) / Phase 2 (D026962) Carlyla-Weish - acd fincy for Qwest Dax Feat (Phase 1 / Phase I (D023503) R.H. Donnella, - acd finanding for Sprint Yellow Pages (D025434) R.H. Donnella, - acd finanding for Sprint Yellow Pages (D025434)	Axal Springer - advise on Regional Newspaper consolidation / Desert F (D031739) Axel Springer-Westive act of Rodoravus printing - rik* In (D03 Inda) Axel Springer-Kirch - Secondary Olfering - Project Armabelle / Annabel (D022480) Deutsche Talledom - sale advisory of DeTeliheden (Pyramid) / Pyramid (D028039) HOBIZINIOK: «Ubestilius advisory Project Desetals Sherze (2025103) UCDocaux - equalition advisory - Project Desetals (Daddals, (D02233) ProSieben - strategic devestiture advisory - Project Desetals (Daddals, (D02339) Publicis - DCM - project Kng 2 (D024277) TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghlon Mifflin / Vereatise (D025086)
iffey	eoffrey	naries	N		avid R.	S E I

			-	HIN FRANCHISE	YTD JUN	JUL FRANCHISE	JUL FRANCHISE 2003 FRANCHISE	FRANCHISE PUTURE
	DEAL. TH Lee/Ban/Blackstone - EXCLUSIVITY for Houghton Miffin / Versalles (D025088). TH Lee/Ban/Rlackstone - EXCLUSIVITY for Houghton Miffin / Versalles (D025085). TH Lee/Ban/Rlackstone - EXCLUSIVITY for Houghton Miffin / Versalles (D025085). Taylor & Francia - pot ecop of Blackwell STM publishing subs (D012872).	PRODUCT Bonds-Corporate High Yield Senior Bank Debt Acquistican Advisory	PROB NIA NIA 25%	VALUE	VALUE 4,630 324	VALUE	PIPELINE 4,000	PIPELINE
	Citatel Broadcasting - IPO (D023006) DirecTV - bankHY financing (10 00) (D030500) DirecTV - bankHY financing (10 00) (D030500) DirecTV - bankHY financing (10 00) (D030500) Echostar - acqu advisory and financing (3M - HE) (D014601) Echostar - acqu advisory and financing (3M - HE) (D014601) Echostar - acqu advisory and financing (3M - HE) (D014601) Echostar - acqu advisory and financing (3M - HE) (D014601) Echostar - acqu advisory and financing (3M - HE) (D014601) Echostar - acqu advisory and financing (3M - HE) (D014601) Echostar - acqu advisory - HY offering (40 0.02 (D028116) Echostar - Acquisory - HY offering (40 0.02 (D028012) Simple Broadcast (30 - HY offering (40 0.02 (D028012) Simple Broadcasting - financing options (2003) (D03155)	Equity.IPO Bonds-Copporate High Yield Sealor Bank Dett Acquisition Adultany Bonds-Copporate High Yield Senior Bank Debt Other M&A Advisory Bonds-Copporate High Yield Gonds-Copporate High Yield Gonds-Copporate High Yield Bonds-Copporate High Yield Bonds-Copporate High Yield Bonds-Copporate High Yield	50% NIA NIA NIA NIA NIA 25%	(182)	4,378 6,465 1,389 16,227 8,829 (1,48) 165 294		2,647	. ,
	Albritton Communications - General Advisory (Newa Ch 8) (D020686) Albritton Communications - HY (4Q 02) (D020408) Albritton Communications - HY (4Q 02) (D020408) Albritton Communications - HY (4Q 02) (D020408) Gray Thy - Bank Debt (2D 03) (D03153) Gray Thy - Bank Debt (2D 03) (D03153) Gray Televistion - HY offering (4Q 02) (D022857) Gray Televistion - HY offering (4Q 02) (D022857) Gray Televistion - Harkequity financing (4Q 02) (D022857) Salem Communications - HY offering (4Q 02) (D022441) Salem Communications - Association of HY offering (3Q 02) (D022428) Thbune Co - general advisory (radio assets) (D02234)	Fairness Opinion Bonds-Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Senner Bank Deat Bonds-Corporate High Yield Bonds-Corporate High Yield Sening Bank Deat Bonds-Corporate High Yield	NA N	(1,199)	602 (61) 1,472 33 70 70 131 (213)			
Lovegrove, Staphen	Axel Springerifich: Secondary Offantig - Project Annabelle / Annabell (D022480) BStyte - GEPPCOSTUM revolving credit ricelly for effendancing (D025781) Call Annetize at al. eaq of Viamar Chappel Music (D02581) Deutsche Talekom - Sale options for 16% stake in SES (D011449) JODeausch arquisition earberary - Project Deadlas (12ecellas, (D022325) JODeausch - Respect Toolser / Totler (D021860) M Davis & Spornsors - EXCLUSIVITY for VUE (Project Vivelig), Vivald (D025911) Prosision - Stategot adulsary to innaractive Data Corp (D022805) Project Eur Totler - Eur Hip IPO - Project General (2013838) SES Global - Eur Totlern - Eur Hip IPO - Project General (2013838) SES Global - Eur Totlern - Eur Hip IPO - Project General (2013838) SES Global - Eur Totlern - Eur Hip IPO - Project General (2013838) SES Global - Eur Totlern - Eur Lip IPO - Project General (2013838) TH LeedSanfallsdextone - EXCLUSIVITY for Houghton Mifflir / Versalies (D025069) TH LeedSanfallsdextone - EXCLUSIVITY for Houghton Mifflir / Versalies (D025069) The LeedSanfallsdextone - EXCLUSIVITY for Houghton Mifflir (Versalies (D025069) The HeedSanfallsdextone - EXCLUSIVITY for Houghton Mifflir (Versalies (D025069)) Tale Sanfalls of Faracts - pot accp. of Bjedwell STM publishing subs (D012872)	Equity-Follow On Service Bank Debat Acquisition Advisory Acquisition Advisory Acquisition Advisory Acquisition Advisory Acquisition Advisory Equity-IPO Equity-IPO Acquisition Advisory Bonds-Carporate High Yield Service Bank Debt Acquisition Advisory	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0		861 800 800 800 1,014 4,639 4,639 324		15,000 3,000 7,184 1,323 3,970 8,000 1,000	
	Johnston Press - Project Trotter / Trotter (D031680) M. Davies, & Spermetre EXCLUSIVITT of VUE (Project Vivald), / Vivaldi (D023911) ProSileben - etialogic dhresillura advisory - Project Pitcentz, / Proentz (D023912) StoryFirst - valuation of Russian assets (D025060) Tayor halson Sofres - act on the Prof. (Netest) v. Inacet (1003093) Tayor Nation Sofres - act on the Prof. (Netest) v. Inacet (1003093) Tayor Nation Sofres - equity issue for NFO acton / Neter (equity) (D031870)	Acquisition Advisory Acquisition Advisory Divestiture Advisory Valuation Acquisition Advisory Acquisition Advisory Acquisition Advisory Equity Rights	25% 25% NIA NIA 75%		800 1 - 362 362 353		7,184 13,233 5,747	
	Liberty Media - 1G offering (2003) (D031643) M Davis & Spornacrs - EXCLUSIVITY for VUE (Project Vivaldi) / Vivaldi (D026911) MyFartily.com - general advisory (2003) (D032211) Vivandi - exchangeable bond (190e (Project Hydra) / Hydra (D023323)	Bonds-Corp. Investment Grade Acquisition Advisory Divestiture Advisory Equity- Exchangeable Debt	N/A 25% 0% N/A		45		13,233	3,529
Mords, J L Malcolm	Gaty imagas • \$240mm Convertible Offering (02.2003) (D002067) Hughas/PanAmSat • Project Pelican/Arterim financing 1Q02 / Pelican 1 (D015859) Time Warner Enterteinment • IPO (D028173)	Equity-Convertible Bonds Bonde-Corporate High Yield Equity-IPO	N/A N/A 75%	2,534 (148)	2,534 (146)		23.158	, , ,
	Acme Communications - general advisory (D006356) Kerssotes Theatre - M&A advisory (D026624) Ln TV - bank financing (10 22) (D030158)	Divestiture Advisory Other M&A Advisory Senior Bank Debt	A A A	219	923 232	• • •		

					2 2 2 3			FRANCHISE
		1010000	9	JUN FRANCHISE	FRANCHISE	JUL FRANCHISE VALUE	JUL FRANCHISE 2003 FRANCHISE VALUE	PUTURE PIPELINE
KKER	DEAL TAX ACCORDED TO AMORPORE (2003) (D031437)	Sonds-Corporate High Yield	Y.Z		583			•
	II IV - CONVERTIBLE DOUG OF AT DIRECTION (2004) 1-27.	Equity-Convertible Bonds	Ϋ́	1	1,113			,
	Young Broadcasting - \$250mm refinancing 03 03 (\$031269)	Bonds-Corporate High Yield	%09				2,294	
			¥80		,		•	2,000
n-Honenstein, Christian	n-Honenstein, Christian - Axal Springer - advise on Regional Newsbaper consolidation (Desert F (D031739)	Acquisition Howsory	Š		,			9,000
	Device the Telekon - Sale onlines (or 16% stake in SES (0011449)	Divestiture Advisory	8					-
	TTA	Senior Bank Debt	< Ž	•	3,826			•
	THE DESCRIPTION OF STREET AND STREET OF STREET STRE	Acquisition Advisory	52%	,			000,4	•
	SAYOR & FRANCIS - DOT ANGLE -	nouty. Exchangebia Debt	Ž		20,800	•	•	
	Viverial gradie occio trade (* 10) et in viverial de constanta de cons	Bourty-Downerline Bonds	Ź		118			•
	Vivendi Universal - EUR 1bn mandatory convertible bond (Duzbeza)		6/14		Ď	,		
	Vivendi Universal - EUR 16n mandatory convertible bond (0026623)	Equity-tollow On	ď Ž		200			
							4411	•
4	D. minnent Africa monte of all leaves (DOD SERS)	Divestiture Advisory	4 07			•	Ţ	
ro. Dyan	Charles Wind - general avisors (processor) Liberty Media - 19 offering (2003) (0031643)	Bonds-Corp. Investment Grade	¥,¥		84			
		Bonds-Corp. Investment Grade	¥/Z	,	1,055	Ť		
ng, sun J.	Concess - so one and care of the	Bonde Com Investment Grade	∀ /N		202	•	•	
		A condesident Advisory	26.04			•	3,970	
	Eastman Kodak - Project Bravo (2003) / Bravo (formeny Proto Prinsh) (Duo (664)	Design Day of the Design of Design	MA	230	626	•	•	
	IOS Capital LLC - \$350mm 7 year notes Q2 03 (D032251)	Bonda-Corp. myeetimin Circo	2	,	1.467	,	,	
	Pitney Bowes - IG Offering (Q2 2003) (D031561)	Bordo-Corp. Investigating Conde	2	= -		•	760	
	Pitney Bowes - investment grade offering (2003) (0032387)	Bonds-Corp. Investiment Grace	3 3		¥0×	•	: '	
	TIVe - Block Trade (2003) (D026160)	Block Trade	Š	2	9			

PRODUCT	Jun Franchise Revenue	YTD(Jun) Franchiss Revenue	Prior YTD Franchise Revenue	BW PRIOR YTD Franchise Revenue	% Change Year Over Year	Jul Franchise Revenue	Balance Of Current Year Thru 1231 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	2002 Full Year Actual	B/(W) 2002 Full Year Actual	% Change 2003 Full Year Forecast over 2002 Full Year Actual	2003 Full Year Plan	B/(W) 2003 Full Year Plan
M&A	219	4,580	19,861	(15,280)	<i>%U:</i>		22,497	5,286	10,666	23,370	(12,504)	-54%	20,000	(9,134)
Offer Advisory Total Advisory	249	4,580	19,261	(15,280)	77.4		22,487	6,286	10,866	23,370	(12,504)	-54%	20,000	(9,134)
ABL Origination HYCM Loan Syndications Project Finance	(1,750)	29,806 20,992	11,263	18,643	165%		11,337	3,408	33,314 22,646	18,730 13,832	14,584 8,814	78%	25,600	7,714
Real Estate (nvestment Banking Total Debt Producte	(1,629)	868'09	18,12\$	31,768	166%		17,953	5,062	55,969	32,562	23,397	72%	40,000	15,959
Equity Underwriting Private Placement-Equity	3,025	26,243	23,792	1,452 (905)	6% -100%		56,908	18,969	33	30,454 908	13,757	45%	25,000	19,211
Structured Equity Transactions Group Total Equity	3,033	25,246	24,699	547	2%	-	26,908	18,968	44 214	31,362	12,852	41%	25,000	19,214
Capital Benefit / Tressury Alfocation Cost Hedging / Goodwill Funding / Loan Shortfall	(44)	(515)	(569)	- 8	*52.		, ,		(515)	• •	(515)			(515)
Other Global Markets GM DCM JV	1,246	3,440	1,354	2,088	154%		. 25	375	3,815	2,856	656	34%		3,815
Legacy PF / 7 Recom / LA Portroito - Ntm Principat investing / PE Exceptions / Other						. ,				(1,199)	1,199	.100%	, ,	, ,
Total Legacy Portfolios / Cross Selling / Other	1,169	2,925	659	2,269	344%	•	750	375	1,300	1,657	1,643	%66	20,000	(16,700)
Total Corporate Finance Product	2,792	83,649	64,348	19,301	30%		68,108	30,690	114,340	88.952	26,388	29%	105,000	\$,340

None

(16)

PRODUCT	DEAL	Franchise Revenue Jun	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	Acme Communications - general advisory (D006336) Alibritton Communications - General Advisory (News Ch 8) (D020686) Echostar - acqn advisory and financhig (GM - HE) (D014601) Kerasotes Theatra - M&A advisory (D026824) TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086) Tibline Co - general advisory (radio assets) (D002234)		923 602 1,389 219 1,014 433		None NA Lev Fin NA FIN SPO, NA Lev Fin None EUR MEDIA, EUR SPON, NA FIN SPO, NA Lev Fin None
Total M&A		218	4,680		
Total Advisory	and the state of t	219	4,580	•	
	Allbritton Communications - HY (4Q 02) (D020406)	(1,199)	(61)	,	NA Lev Fin
	Alibritton Communications - HY Offering (1Q03) (D030214)	•	1,472	,	NA Lev Fin
	Carlyle/Welsh- acq fncg for Qwist Dex East (Phase 1) / Phase I (D023503)	, ,	(130)		NA FIN SPO. NA Lev Fin
	Diffective - bank/HY manding (1Q 03) (D030500) Enhaster - ends advison, and financipa (2M - HE) (D044604)	(234)	4,3/8	.	NALEV FIN NA FIN SPO NA Lev Fin
		(30.	33		NA Lev Fin
	Hughes/PanAmSat - Project Pelican/Interim financing 1002 / Pelican 1 (D015959)	(146)	(146)	٠	NA FIN SPO, NA Lev Fin
	Lin TV - convertible bond & HY afferings (2003) (D031437)	ı	693	ţ	NA FIN SPO
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	,	7,487	1	NA Lev Fin
	Salem Communications - HY offering (4Q 02) (D027241) Sinclair Broadcast Group - HY offering (40 02) (D026013)		(213) 165		None
Total HYCM	(A)	(1,760)	29,906		! !
	Oliver 1 (Co. O.) (Co. O.) (Co. O.)		307 0		
	Echostar - acon advisory and financing (GM - HE) (D014601)		8,829		NA FIN SPO. NA Lev Fin
	Gray Television - bank/equity financing (4Q 02) (D022857)	131	131	,	NA Lev Fin
	Lin TV - bank financing (10 03) (D030158)	1	232	ı	NA FIN SPO
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434) TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025036)		5,011 324		NA Ley Fin EUR MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Ley Fin
Total Loan Syndications	\$11	131	20,992		
Total Debt Products		(1,629)	50,898		£
	Getty Images - \$240mm Convertible Offering (O2 2003) (O32057)	2.534	2.534	,	
	Gray Television - bank/equity financing (4Q 02) (D022657)		70	1	NA Lev Fin
	Lin TV - convertible bond & HY offerings (2003) (D031437)	ı	1,113	•	NA FIN SPO
	MediaNation - Sponsoring Agreement (D027084)		(58)		ASIA SPON, CHINA
	Sinciair broadcast Group - convertible orientig (kJ. 05) (D031055) TIVo - Block Trade (2003) (D026160)	, 491	4 691		ACIA MODE
	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	<u> </u>	20,800	•	FRANCE
Total Equity Underwriting	tting	3,025	25,243	•	
	iVillage mtm (M1575)	89	m		None
Total Private Placement-Equity	nt-Equity	æ	3		ì 1
Total Equity		2.022	25.248		
י סומי באמווא		2240	72767		1

	FPANCHISE AS O	E - REVENUE BY DE OF 109-JUL-2003 UROS'IN OODS NA'MEDIA				
		Franchise Revenue	Franchise Revenue	Franchise Revenue		Other Coverage Groups
PRODUCT	DEAL Infinity Broadcasting - Strategic Lending Contract (M2221)	(15)	(314)	ii '	None	
	Tribune - Strategic Lending Contract (M6230)	- 65	(88) (38)		None None	
Total Cost Hedging	Total Cost Hedging / Goodwill Funding / Loan Shortfall	(77)	(515)		1 1	
	Clear Channel - (G Bond (M5002)	ı	98		None	
	Comcast - 1G offering (2003) (D031603)	,	1,055	,	None	
	Comcast Corp - 1G offering (1Q 03) (D026353)	•	207		None	
	IOS Capital LLC - \$350mm 7 year notes Q2 03 (D032251)	529	529	1	None	
	Liberty Media - 1G offering (2003) (D031643)	,	45	ı	None	
	Pitney Bowes - IG Offering (Q2 2003) (D031561)	717	1,457	,	None	
	Scholastic - IG Bond Revenue (M6188)	1	61	'	None	
Total GM DCM JV		1,246	3,440	•		
				-		

Total Legacy Portfolios / Cross Selling / Other

	Ca	ese 1:0	7-	CV-	-0	• 54	71	-[38	3J-	·K	N			О	Cl	un	nen	t 2	8-	-3	4		Fi	ile	d 06/02/2008	Page 8 of 15
		Probability Weighted Pipeline	. 88	1,108	, ,	3,308	6,286	****	0,400	1,632	353	1,147	3,408	1,323	1,654	8 082	2000	1,323	18,968	40.060	18,908	375	0/10	375	30,690		
		Franchise Revenue Total	882	4.411	3,529	13,233	29,664		49,5564	6,528	103	2,294	11.337	5,293	8,617	44044	20017	2,847	26,908	000	26,908	750	797	750	75.165		
		Future Years			3,529	, 4	7,068		RGO'		• !	• •	-				•				1			•	7.058		
		Balance Of Year 2003		4,411	J.A.5	13,233	21,614		21,614		•				٠		•	1,103	1,100		1,100	,	-		77.747		
	Walue	t o			٠.				•												,						
	Essential Services of the Eranchise Value	Ca	<u>}</u>	; e		٠				6,528	1,103	1.412	9,043	4 7			9,043	2,647	25,805		25,805				24 949		
		0.4	P C	· ·					•		•	2,294	2,294	, ,			2,294						4	•	7000	10 pt	
INE BY DEAL 1-2003 1005		3	5 8	700		•	882		882	•	1	• •		5,293	6,617		6,617		,		•	750	750	750	0.00		
FRANCHISE - PIPEL ASOF 09-JU FUROS M		ZI IIBVECCO		25 25	55	52	D			52	52	25 60		55	55			50 25	75			50					
			PRODUCT DEAL	Arturo Moreno - advisory for Anaheim Angels (D030970) BusinessWira - general advisory (D005685)	Eastman Kodak • Project Bravo (2003) / Bravo (formerly Photo Finish) (D031684)	Emmis Communications - strategic options (Duze 119) M. Davis & Sponsors- EXCLUSNITY for VUE (Project Vivald) / Vivaldi (D025911)	MyFamily.com - general advisory (2003) (D032211)	I OLD THEFT	Total Advisory		Crown Media - HY - Q2 03 (D031553)	Spanish Broadcasting - financing options (2003) (D031597) Young Recadcasting - 3050mm refinancing 03 03 (D031269)	Total HYCM	Cartyle/Welsh - acq fncg for Owest Dex West(Phase I) / Phase 2 (D025662)	Gray TV - Bank Debt Q2 03 (D031915)	יייייייייייייייייייייייייייייייייייייי	Total Debt Products	Citadel Broadcasting - iPO (DD230s6) Salem Communications - secondary offering (3Q 02) (D024428)	Time Warner Entertainment - IPO (D026173)	I otal Equity Underwriting	Total Equity	Pitney Bowas - investment grade offering (2003) (D032397)	Total GM DCM JV	Total Leasey Portfolios / Cross Selling / Other	Canada and a	Total Corporate Finance Product	

				JUN FRANCHISE	YTD JUN FRANCHISE	JUL FRANCHISE 2003 FRANCHISE	2003 FRANCHISE	FRANCHISE FUTURE
BANKER Anling, Jelfrey	DEAL. Clased Broadcasting - IPO (D023089) DirectV - bankHY financing (10 G3) (D030500) DirectV - cannot be financing (10 G3) (D030500) Echoster - each advisory and financing (10 G3) (D03050) Echoster - each advisory and financing (10 G3) (D03050) Echoster - each advisory and financing (10 G3) (D03050) Echoster - each advisory and financing (10 G3) (D030503) Sincial Broadcast (Goup - Ard Performation (10 G3) (D030503) Sincial Roadcast (Goup - Ard worthelp (10 G3) (D030503) Sincial Roadcasting - financing options (2003) (D031587) TH Leas@arh@lackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086) TH Leas@arh@lackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	PRODUCT Equity-Inco Bonds-Cerporate High Yield Senice Senice Bank Dark Acquisition Advisory Bonds-Corporate High Yield Senice Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Acquisition Advisory Advisory Advisory Advisory Bonds-Corporate High Yield Senice Bonds-Corporate High Yield Senice Corporate High Yield Acquisition Advisory	PROB 50% NIA NIA NIA NIA NIA NIA NIA NIA NIA NIA	(434) (234) (192) (146)	4,378 6,465 6,465 1,389 16,277 8,829 (146) 165 294 1,014 4,650 324	VALUE	PIPELINE 2,647 	BID ECINE
Carey, Charles	Arturo Moreno - advisory for Anahelm Angels (10030970) Carylardwests - acc frog for Cleast Dex Weet(Phases 1) / Phase 2 (10026662) CarylarWaish - acd frog for Queet Dex Weet(Phase 1) / Phase 1 (0023603) CarylarWaish - acq frog for Queet Dex Weet(Phase 1) / Phase 1 (0023603) CarylarWaish - acq frog for Queet Dex Weet(Phase 1) / Phase 1 (0023603) Carola Broadcaning - PO (10022665) Carola Broadcaning - PO (10022665) Carola Broadcast (prop 10027084) RH Donnelley - acq fuerroin for Sprint Yellow Pages (10025434) RH Donnelley - acq freatroin for Sprint Yellow Pages (10025434) Sinclair Broadcast Group - conventible offering (2Q 03) (10031656)	Acquistion Advisory Bonds-Corporate High Yield Senfor Bark Debt Equity-IPO Cotter, M&A Advisory Equity-IPO Senfor Bark Debt Equity-IPO Senfor Bark Debt Senfor Bark Debt Equity-Corporate High Yield Senfor Bark Debt Equity-Corporate High Yield	100% 25% 25% 25% N/A N/A N/A N/A N/A		(130) (68) 7,487 5,011 294		682 6,528 6,253 6,253 2,647	. , , , , ල ල ල
Chang. Liz	Acme Contraunications - general advisory (b0060395) Allattion Communications - General Advisory (bese Ch 8) (D020886) Allattion Communications - Africa Advisory (bese Ch 8) (D020886) Allattion Communications - HY (AD 02) (D0202405) Allattion Communications - HY (AD 02) (D020402) Gray TV - Bank Debt 02 d0 (D031815) Gray TV - Bank Debt 02 d0 (D031815) Gray TV - Bank Debt 02 d0 (D031815) Gray Television - HY offering (AD 02) (D020857) Gray Television - Leark/eduty Innanching (AQ 02) (D022857) Gray Television - Leark/eduty Innanching (AQ 02) (D022857) Lin TV - comventible bond & HY offering (AQ 02) (D021437) Salem Communications - HY offering (AQ 02) (D0224428) Tinn Warner Entrafament - HY offering (AQ 02) (D022143) Tinnure Co- general advisory (addo assess) (D002234) Young Broadcasting - \$250mm refinanching 03 03 (D02128)	Olvestiture Advisory Farness Chimore Bonds-Corporate High Yield Bonds-Corporate High Yield Sornot Bank Debt Bonds-Corporate High Yield Sornot Bank Debt Sornot	N.A N.A N.A N.A N.A N.A N.A N.A N.A N.A	(1.198) 	923 902 (64) 1,472 1,472 133 70 70 70 70 689 680 (113 (213) 433		1,103 1,323 1,323 1,103 23,188 2,284	
Dunn, David R.	Canylar/walen - acq fings for Owest Dax Weet(Phase il) / Phase 2 (D025662) Canylar/wein - acq fings for Owest Dax Weet(Phase il) / Phase 2 (D025662) Canylar/wein - acq fings for Gwest Dax Weet(Phase il) / Phase il (D025603) Canylar/wein - acq fings for Gwest Dax East (Phase il) / Phase il (D025603) RH Donnellay - acd finandia for Sprint Yellow Pages (D025434) RH Donnellay - acq finandia for Sprint Yellow Pages (D025434)	Gonds-Corporate High Yield Sonds Bank Debi Bonds-Corporate High Yield Bonds-Corporate High Yield Senior Bank Debi	25% 25% N/A N/A N/A		(130) 7,487 5,011		6,528 5,293	
Faulshch, Blair	Citadal Broadcasting - IPO (D023089) DirecTV - benith/Y financing (14 09) (D035050) DirecTV - benith/Y financing (14 09) (D035050) DirecTV - benith/Y financing (14 09) (D035050) Echostar - acon advisory and financing (16 H - HE) (D014801) Echostar - acon advisory and financing (16 H - HE) (D014801) Echostar - acon advisory and financing (16 H - HE) (D014801) Echostar - acon advisory and financing (16 H - HE) (D014801) Echostar - acon advisory and financing (16 H - HE) (D014801) Echostar - acon advisory and financing (16 D01 (10 10 10 10 10 10 10 10 10 10 10 10 10 1	Equity-IPO Bonds-Corporate righ Yield Bonds-Corporate righ Yield Acquisition Advisory Bonds-Corporate righ Yield Serior Bank Dett Other M&A Advisory Bonds-Corporate High Yield Equity-Corverate High Yield Equity-Corverate Bonds Bonds-Corporate High Yield Equity-Corverate Bonds Bonds-Corporate High Yield Equity-Corverate Bonds Bonds-Corporate High Yield	50% N.Y.A. N.Y.A. N.Y.A. N.Y.A. N.Y.A. N.Y. N.Y	(182)	4,378 6,485 1,389 1,389 16,227 8,629 (144) 165 294		2,647	
Graves, Daniel B.	Allutton Communications - General Advisory (News Ch 8) (D020688) Allutton Communications - HY (4Q 02) (D020406) Allutton Communications - HY Offering (1Q03) (D030214)	Fairness Opinion Bonds-Corporate High Yield Bonde-Corporate High Yreid	A A A	(1,199)	602 (61) 1,472			

					NIN CEN			BOANCHISE
			7	JUN FRANCHISE	FRANCHISE	JUL FRANCHISE	JUL FRANCHISE 2003 FRANCHISE	FUTURE
DANKER	DEAL. PROD	RODUCT	PROB	VALUE	VALUE	VALUE	PIPELINE	PIPELINE
		Bonds-Corporate High Yield	25%	•	•		1,103	
		Serior Bank Dati	35%			•	1,323	
		Sonds-Corporate High Yield	Ϋ́		33			
	D022657)	Equity-Follow On	Ϋ́		70	٠	•	•
		Serior Back Debi	Ϋ́Z	131	5		•	
		Bonds-Corporate High Yield	Ϋ́Z		(213)	,	•	
	24428)	Equity-Follow On	25%			٠	1,103	
		Divestiture Advisory	A/N		433		•	
Maurus Zach	Liberty Media - (G offering (2003) (0031643) Ronds	Bonds-Com. Investment Grade	Ϋ́Υ	•	4 25		i	
	(Prefect Vivatel) / (Avald) (D005914)	Acquisition Advisory	25%			•	13 233	
		Sivestiture Advisory	80					3,529
	/ Hydra (D023323)	Equity-Exchangeable Debt	ď,	•	20,800	٠	1	
				,				
Morris, J.L. Malcolm		equity-Convertible Bonds	√Z	2,534	2,534		•	
	financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	∀ Z	(146)	(146)		. :	
	Time Warner Entertainment - IPO (D026173)	Equity-190	45%		•	•	23,158	
Paul Grecory R.	Acme Communications - canceral advisory (0006356)	Divestiture Advisory	₹/Z		923	•	٠	
		Other M&A Advisory	ΑV	219	219	•		
		Senior Bank Debt	Υ/A		232	,		
		Sonds-Corporate High Yield	N/A		693	٠		
		Squity-Convertible Bonds	√/N	,	1.113			
	Young Broadcasting - \$250mm refinancing Q3 03 (D031259)	3onds-Corporate High Yield	20%				2,294	
Triffe Ovan	BusinessWife - peneral adulatory (D005885)	Divestiture Advisory	25%		•		4.41%	•
•	- -	Bonds-Corp. Investment Grade	A/S		45			
Yung, Sun J.	Compast - 1G offering (2003) (D03/603)	Bonds-Corp, Investment Grade	₹/2		1,055		•	•
	983531	Bonds-Corp. Investment Grade	ž		202			
	(formerly Photo Finish) (D031684)	Acquisition Advisory	25%			•	3,970	
		Bonds-Corp. Investment Grade	ďΖ	529	529	•	•	•
		Bonds-Com. Investment Grade	ď.	717	1,457	•	• }	
	ring (2003) (D032397)	Bonds-Corp. Investment Grade	%OS	- 3	٠ į		750	
	TIVo - Block Trade (2003) (D025160)	Slock Trade	ď.	491	481		•	•

Tilling	Jun Franchise	YTD(Jun) Franchise	Prior YTD Franchise	BW PRIOR YTD Franchise	Jul Franchise	Balance Of Current Year Thru 12/31	Bai Of Cur Year Probability Weighted	2003 Full	2003 Full	B/W 2003	Future Year	
		7 1 2 5	2 300	anila av	Anima	alliadi.	amind .	Teal Foreign	UPI LIBO I	rus rear Plan	Fibeline(2)	weignted(z)
Other Advisory		Ξ,	046,	(3,42)		48,046	12,040	16,211	000'51	1,211	000'8	
Total Advisory	425	4,171	7,396	(3,225)		49,048	12,040	16,211	15,000	1,211	8,000	
ABL Origination				•		†		,	ı	•	,	
HYCM	•	4,630	•	4,630		•	,	4,630	6,400	(1,770)	,	
Loan Syndications		5,002	2,273	2,729			•	5,002	3,600	1,402		
Project Prinance Leverage Doubles		•		•	1	,		•		•		
Catalogou Politolio Assellos Real Estate Investment Banking			, ,					, ,			, ,	• •
Total Debt Products		9,632	2,273	7,369				9,632	10,000	(368)	,	,
Equity Underwriting		738	5,281	(4,526)		23,000	4,000	4,736	40,000	(35,264)	,	
Private Placement Equity Structural Bourse Transactions Course	,		,		,	•		,	,	•	•	
fotal Equity		736	5,261	(4,525)		23,000	4,000	4,736	40,000	(35,264)		
Capital Benefit / Treasury Allocation		,			•	,		,	,	•	•	
Cost Hedging / Goodwill Funding / Loan Shortfall	,				1				,			
Other Global Markets		,		,	,	, ;	. ;	. ;	•			•
GM DGM 3V - Adamy DE / Talacom / LA Bortfollo - NIM				•	,	25,000	6,250	6,250		6,250		
Principal Investing / PE Exceptions / Other				. ,	. ,		. ,	i ,	٠ ،			
Total Legacy Portfolios / Cross Selling / Other						25,000	6,250	8,250	10,000	(3,750)		
Total Corporate Finance Product	425	14,539	14.930	(391)		97.046	22 290	36 828	75 000	(38 475)	000	

Notes:
1) Deals are included within the group on the basis
2) Baiance of Pipeling Includes all future years

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	EUROPEMIEDIA	EUROPE MEDIA			
PRODUCT	DEAL	Franchise Revenue	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms* (D015359) Hotzonnok - divestiture advisory - Project Seneca / Seneca (D026103) ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912) Taylor Neison Softes - acqu of NFO (Nectar) / Nectar (D030093) Taylor Neison Softes - EVC1 (R0X177 for Examples Miffling (Vanasiles (D02088))	(375)	494 1,500 800 362		EUR RESTR, CORBROK GERMANY GERMANY SENFLUX CORBROK FUR P PLMT NA CON
Total M&A	THE CONTROLLED OF THE CONTROLL	425	4,171		EUR SPON, NA FIN SPO, NA Lev Fin, NA MEDIA
Total Advisory		425	4,171		
Total HYCM	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)		4,630		EUR SPON, NA FIN SPO, NA Lev Fin
Total Loan Syndications	BSkyB - GBP600mm revolving credit facility for refinancing (D025788) NTL - back stop facility - bank debt (D014642) TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versaliles (D025085) cations		851 3,826 324 5,002		CORBROK EUR SPON EUR SPON, EURLEVFIN, NA FIN SPO, NA Lev Fin, NA MEDIA
Total Debt Products	830		9,632	r	
SE Texas Fourier Indomentition	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535) Taylor Nelson Sofres - equity issue for NFO acqn / Nectar (equity) (D031870) Vivendi Universal - EUR 1bn mandatory convertible bond (D026523)		74 353 308 736	, , ,	GERMANY FRANCE None
Total Equity	erwitting.		736		
Total Corporate Finance Product	inance Product	425	14,539		ıf

			UKRAN SAN		Franchise Value	• Value				
		-								
							Balance Of		Franchise	Probability Weighted
PRODUCT	DEAL	PROBABILITY	Jac.	Aug	Sep	Ö	Year 2003	Future Years	Total	Pipeline
	1975 Patente - Adulto en Dacional Maurenanas Antonindation (Detail E (DA1739)	c	,	,	+	,		2,000	2,000	•
	Avel Springer - Alvestiture adv of Rollogravure printing - lok (D031049)	52	•		,	,	1,500		1,500	375
	Roosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms* (D015359)	8	900,						00,	200
	Cartin America et al - ago of Warner Chappell Music (DC32581)	0	. •	•	,	•	4,411	•	4,411	
	Deutsche Telekom - sale advisory of DeTeMedien (Pyramid) / Pyramid (D026059)	0	,		•	•	5,000	• ;	9,000	
	Dautsche Telekom - Sale options for 16% stake in SES (D011449)	0	i				•	6,000	9,000	٠ ;
	JCDecaux - acquisition advisory - Project Deedahus / Oaedahus. (D022235)	53	•			•	3,000		3,000	750
	Johnston Bress - Project Tretter (1031590)	52		,			7.184		7,184	96/
	M Davis & Sponsors- EXCLUSIVITY for VUE (Project Vivaldi) / Vivaldi (D025911)	52	•				13,233		13,233	3,308
	Pearson bio - strategic advisory re Interactive Data Corp (D025885)	0	•				3,970		3,970	. !
	Taylor & Francis - not acon of Blackwell STM publishing subs (D012872)	25		•	•		4,000	•	4,000	000
	Taylor Nelson Sofres - acon of NFO (Nactar) / Nectar (D030093)	75	5,747	•		٠		•	5,/4/	016,4
Total M&A			5,747	•			42,298	8,000	57,046	12,040
										4000
Total Advisory			6,747				42,298	8,000	57,048	12,040
	And Coursestition - Secondary Offsine - Order Annahale (Annahal (0022480)	c	,				15,000		15,000	,
	SES Global - Fir 700ms - Fir 150 IPO - Project Gerard / Gerard (D013535)	Ç,	•	,			8,000		8,000	4,000
Total Equity Underwriting					•		23,000		23,000	4,000
Total Equity							23,000		23,000	4,000
Sight man				900 81				,	25.000	6.250
	Publicis - DCM - project King 2 / King 2 (D024277)	62		25,000					25,000	6,250
Total GM DCM JV				20000						
Total Legacy Portfu	Total Legacy Portfolios / Cross Selfing / Other			25,000		•			25,000	6,260
							900 20	0000	404 042	23 200
Total Corporate Finance Product	nance Product		6,747	25,000	-		087'00	0000	2000	A61414

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FRANCHISE FUTURE PIPELINE	2,00		, , , , , , , , , , , , , , , , , , ,	
JUL FRANCHISE 2005 FRANCHISE VALUE PIPELINE 7,184	1,500 15,000 5,000 3,000 3,000 25,000 4,000	15,000 4,411 4,411 7,184 13,233 9,000 6,000 4,000	7.184 13.233 2.747 2.747 2.4000	
JUL FRANCHIS VALUE				
YTD JUN FRANCHISE VALUE 1,014 650 324	1,500 BDD BDD 1,014 4,630 324	851 851 600 74 74 74 74 74 75 76 76 76 76 77 77 77 77 77 77 77 77 77	3.426 20.600 118	
UN FRANCHISE		, , , , , , , , , , , , , , , , , , ,		
PROB 25% NIA NIA NIA 25%	25% 25% 0% 0% 0% 0% NA NA NA NA NA NA NA NA	0% 0% 0%% 0%% 26% 26% 0 % 0 % 0 % 0 % 0 % 0 % 0 % 0 % 0 % 0	255% 75% NIA	
REVERIUE & PIPELINE BY MD & DIR "THE STATE OF THE STATE	Acquisition Advisory Morgare Advisory Morgare Advisory Equity-Fellow On Divestiture Advisory Divestiture Advisory Acquisition Advisory Acquisition Advisory Bonds-Local Market Acquisition Advisory Bonds-Corporate High Yield Senior Bark Dett Acquisition Advisory	Equity-Follow On Sentor Bank Debt Acquisition Advisory Acquisition Advisory Acquisition Advisory Acquisition Advisory Acquisition Advisory Acquisition Advisory Olivershure Advisory Divershure Advisory Cleury-IPO Equity-IPO Equity-IPO Equity-IPO Equity-IPO Equity-IPO Equity-IPO Acquisition Advisory Bondes-Corporate Fight Yield Senticr Bank Debt	Acquisition Advisory Acquisition Advisory Divestiture Advisory Verlation Ver	
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